Dear Friends,

We are deeply indebted to you—our board members, donors, volunteers, employees and other friends—for enabling Montefiore to realize so many tangible achievements over this past year. The support you give our staff and our major endeavors is invaluable, and in recent months that partnership has truly propelled us to new heights.

Among our proudest achievements this year was having both campuses, Montefiore in Beachwood and The Rehabilitation Pavilion at The Weils in Chagrin Falls, receive a five-star overall rating and top honors from *U.S. News & World Report* in its 2013 ranking of Best Nursing Homes. Other recognition included a deficiency-free survey from the Ohio Department of Health for the third consecutive year and selection as Civic Organization of the Year by the Beachwood Chamber of Commerce for community outreach and education.

A gratifying stride in our ongoing commitment to comprehensive care was the opening of The Willensky Residence, an elegant, assisted living, memory care community on our Beachwood campus. With its home-like setting and high staff-to-resident ratio, the new pavilion has received widespread accolades from families and community members.

Another important opening was the Bikur Cholim room. Situated on the first floor, the beautifully appointed space was created to offer traditional amenities that assist visitors in keeping kosher and observing Shabbat when seeing loved ones at Montefiore.

And in our near future is the Maltz Hospice and Palliative Care Pavilion, slated to open in the summer of 2014. The addition, with 12 private patient rooms, a healing garden, meditation room, kitchen and private entrance, will complement the Vinney Hospice and Palliative Care program.

Along with our gratitude to individual donors who have played central roles in these projects, we recognize organizational friends such as the Mt. Sinai Health Care Foundation, whose grant funded a community-wide Senior Living Health Expo that drew hundreds of people to our campus in the fall, and our longstanding partner, the Jewish Federation of Cleveland, for its vital support of our residents through the years.

Given the ingenuity and dedication of our board members, Auxiliary and staff, combined with the remarkable community support that allows us to strive always to be best in class, we know that we will continue to reach new heights together in the coming year.

Lauren B. Rock
President and CEO

Steven S. Willensky
Chair, Board of Directors
Consolidated statement of activities and changes in net assets
year ended June 30, 2012

REVENUES AND OTHER SUPPORT

<table>
<thead>
<tr>
<th></th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Home</td>
<td>$26,741,440</td>
</tr>
<tr>
<td>Foundation</td>
<td>417,666</td>
</tr>
<tr>
<td>Housing Corporation</td>
<td>7,670,884</td>
</tr>
<tr>
<td>Physicians Corporation</td>
<td>73,441</td>
</tr>
<tr>
<td>Total revenues and other support</td>
<td><strong>34,903,431</strong></td>
</tr>
</tbody>
</table>

EXPENSES

<table>
<thead>
<tr>
<th></th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Home</td>
<td>28,195,001</td>
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<tr>
<td>Foundation</td>
<td>315,055</td>
</tr>
<tr>
<td>Housing Corporation</td>
<td>6,554,414</td>
</tr>
<tr>
<td>Physicians Corporation</td>
<td>65,385</td>
</tr>
<tr>
<td>Total Expenses</td>
<td><strong>35,129,855</strong></td>
</tr>
</tbody>
</table>

EXCESS OF EXPENSES OVER REVENUES AND OTHER SUPPORT

<table>
<thead>
<tr>
<th></th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>(226,424)</td>
<td></td>
</tr>
<tr>
<td>(146,221)</td>
<td></td>
</tr>
<tr>
<td>(3,285,762)</td>
<td></td>
</tr>
<tr>
<td>(3,658,407)</td>
<td></td>
</tr>
<tr>
<td>31,293,012</td>
<td></td>
</tr>
<tr>
<td><strong>31,293,012</strong></td>
<td></td>
</tr>
</tbody>
</table>

OUR MISSION

Montefiore provides a comprehensive system of support services related to healthcare needs throughout the aging process. Guided by Jewish values, Montefiore is dedicated to a standard of excellence and personalized care, enabling individuals to live with dignity and security and as independently as they are able.

OUR VISION

To be recognized as a center of excellence for promotion of wellness, innovative treatment and care of illness, and attainment of the highest possible quality of life for the aging community.
Consolidated Statements of Financial Position

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>June 30, 2012</th>
<th>June 30, 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$2,980,595</td>
<td>$2,697,214</td>
</tr>
<tr>
<td>Cash collateral account – limited as to use, current</td>
<td>465,000</td>
<td>455,000</td>
</tr>
<tr>
<td>Executive retirement plan</td>
<td>70,891</td>
<td>39,614</td>
</tr>
<tr>
<td>Investments</td>
<td>8,980,785</td>
<td>10,093,903</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Resident and third-party payor, net of allowance for uncollectible accounts of $391,000 at June 30, 2012, and $323,100 at June 30, 2011</td>
<td>3,447,991</td>
<td>3,532,752</td>
</tr>
<tr>
<td>Pledges, net of allowance for uncollectible amounts of $110,000 as of June 30, 2012 and 2011</td>
<td>1,248,540</td>
<td>161,624</td>
</tr>
<tr>
<td>Other</td>
<td>14,733</td>
<td>13,857</td>
</tr>
<tr>
<td>Prepaids and Other</td>
<td>216,964</td>
<td>225,404</td>
</tr>
<tr>
<td><strong>TOTAL CURRENT ASSETS</strong></td>
<td>17,425,499</td>
<td>17,219,368</td>
</tr>
<tr>
<td><strong>ASSETS LIMITED AS TO USE</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investments – funded depreciation</td>
<td>5,254,296</td>
<td>5,720,408</td>
</tr>
<tr>
<td>Cash collateral account</td>
<td>319,321</td>
<td>787,564</td>
</tr>
<tr>
<td>Investments under bond indenture</td>
<td>20,626</td>
<td>25,174</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS LIMITED AS TO USE</strong></td>
<td>5,594,243</td>
<td>6,533,146</td>
</tr>
<tr>
<td><strong>PROPERTY AND EQUIPMENT</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Land and land improvements</td>
<td>6,003,840</td>
<td>5,742,623</td>
</tr>
<tr>
<td>Building and building improvements</td>
<td>45,441,547</td>
<td>45,001,280</td>
</tr>
<tr>
<td>Equipment and furnishings</td>
<td>8,116,141</td>
<td>7,809,814</td>
</tr>
<tr>
<td>Vehicles</td>
<td>72,086</td>
<td>72,086</td>
</tr>
<tr>
<td>Less accumulated depreciation</td>
<td>59,633,614</td>
<td>58,625,803</td>
</tr>
<tr>
<td><strong>TOTAL PROPERTY &amp; EQUIPMENT</strong></td>
<td>(24,187,489)</td>
<td>(22,193,328)</td>
</tr>
<tr>
<td><strong>OTHER ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pledges receivable, net of current portion</td>
<td>7,415</td>
<td>10,026</td>
</tr>
<tr>
<td>Investments</td>
<td>4,291,711</td>
<td>4,259,394</td>
</tr>
<tr>
<td>Construction in progress</td>
<td>344,326</td>
<td>82,030</td>
</tr>
<tr>
<td>Loan fees</td>
<td>84,403</td>
<td>109,107</td>
</tr>
<tr>
<td>Assets held by others</td>
<td>1,026,867</td>
<td>1,088,060</td>
</tr>
<tr>
<td>Deferred financing fees, net and other</td>
<td>430,833</td>
<td>458,849</td>
</tr>
<tr>
<td><strong>TOTAL OTHER ASSETS</strong></td>
<td>6,185,555</td>
<td>6,007,466</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>$64,651,422</td>
<td>$66,192,455</td>
</tr>
</tbody>
</table>
Consolidated Statements of Financial Position

### LIABILITIES AND UNRESTRICTED NET ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current portion of bond payable - Home</td>
<td>$390,000</td>
<td>$370,000</td>
</tr>
<tr>
<td>Current portion of bond payable - Housing Corporation</td>
<td>465,000</td>
<td>460,000</td>
</tr>
<tr>
<td>Accounts payable - trade</td>
<td>813,469</td>
<td>998,599</td>
</tr>
<tr>
<td>Current portion of charitable gift annuity obligations</td>
<td>84,905</td>
<td>100,565</td>
</tr>
<tr>
<td>Management fee reserve</td>
<td>100,000</td>
<td>266,659</td>
</tr>
<tr>
<td>Accrued:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wages and withholdings</td>
<td>444,109</td>
<td>332,242</td>
</tr>
<tr>
<td>Vacation</td>
<td>561,353</td>
<td>561,782</td>
</tr>
<tr>
<td>Workers’ compensation</td>
<td>258,276</td>
<td>202,304</td>
</tr>
<tr>
<td>Other</td>
<td>429,422</td>
<td>433,600</td>
</tr>
<tr>
<td>Estimated third-party payor settlements</td>
<td>306,147</td>
<td>486,426</td>
</tr>
<tr>
<td>Residents’ personal accounts and deposits</td>
<td>339,905</td>
<td>334,692</td>
</tr>
<tr>
<td>Executive retirement plan</td>
<td>70,891</td>
<td>39,614</td>
</tr>
<tr>
<td><strong>TOTAL CURRENT LIABILITIES</strong></td>
<td>4,263,477</td>
<td>4,586,483</td>
</tr>
</tbody>
</table>

| **NON-CURRENT LIABILITIES** |          |          |
| Bond payable, less current portion - Home | 10,100,000 | 10,490,000 |
| Bond payable, less current portion - Housing Corporation | 14,255,000 | 14,720,000 |
| Charitable gift annuity obligations, less current portion | 456,222  | 592,825  |
| Accrued pension liability | 7,666,775  | 4,381,013  |
| Interest rate swap | 275,343  | 129,122  |
| **TOTAL NON-CURRENT LIABILITIES** | 32,753,340 | 30,312,960 |

**TOTAL LIABILITIES** | 37,016,817 | 34,899,443 |

**NET ASSETS**

|                        |          |          |
| Unrestricted            | 15,984,426 | 20,322,502 |
| Temporarily Restricted  | 5,541,968 | 4,959,820 |
| Permanently Restricted  | 6,108,211 | 6,010,690 |
| **TOTAL NET ASSETS**    | 27,634,605 | 31,293,012 |

**TOTAL LIABILITIES AND NET ASSETS** | $64,651,422 | $66,192,455 |
2012–2013 OFFICERS
Steven S. Willensky
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Bruce E. Cweiber
Vice Chair
David B. Orlean
Vice Chair
Ben Sheridan
Vice Chair
Margo Vinney
Secretary
June E. Taylor
Assistant Secretary
Gerald P. Weinstein, Ph.D., CPA
Treasurer
Idelle K. Wolf
Assistant Treasurer
Andrew W. Hoffmann
Immediate Past Chair*
Rhoda Seifert
Auxiliary President
Lauren B. Rock
President and CEO

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Shirley Basch, Auxiliary
Alvin M. Barkley*
Hal Becker
Brad Coven
James L. Chessin**
Reuven D. Desser
Audrey F. Frank**
Donald Freedheim, Ph.D.**
Joel Garver*
Ira S. Goffman
Gerald W. Goldberg
Suri Goldman
Lois K. Goodman*
Harley I. Gross*
Phyllis B. Harris, Ph.D.

David R. Hexter
Mary Ann Hexter**
Robert T. Hexter**
Evan S. Hirsch
Susan R. Hurwitz*
Nancy S. Hyams**
Alan Jaffa
I. Leonard Kaplan**
Jeffrey L. Korach
Robert B. Leb, M.D.
Andrew R. Lefkowitz
Berinthia R. LeVine
Robert M. Lustig**
Housing Corporation
Board Representative
Lawrence A. Mack**
Carolyn Mahler**
Mark Melamud, M.D.
Barry J. Miller
Jeffrey J. Muencz
Hal H. Myers*
Elmer I. Paul*
Elaine H. Rocker**
Laura H. Rocker, M.D.
Dennis A. Roth**
Susan E. Rubin
Alice R. Sayre**
Donald S. Scherzer*
Bryan A. Schwartz
Harvey A. Siegel*
Daniel I. Simon, M.D.
Naomi G. Singer**
Jeffrey E. Soclof
Cathy W. Stamler
Bonnie Stein
Eric D. Wald
Joyce H. Wald
Michael A. Waxman-Lenz
Marilyn Weinberg, Auxiliary
Lawrence R. Weiss**
Sally H. Wertheim, Ph.D.*
Stanley E. Wertheim**
Judy K. Willensky
Darrell A. Young*
Daniel N. Zelman
Malcolm Zucker**

* Honorary
** Life
☆ Of Blessed Memory
Montefiore Foundation Board of Directors

2012–2013 OFFICERS
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Chair
Robert A. Fuerst
Vice Chair
Elaine J. Gilbert
Vice Chair
Susan R. Hurwitz
Vice Chair
Harriet L. Fader
Secretary
Jeffrey S. Davis
Assistant Secretary
Philip S. Sims
Treasurer
Mark A. Mintz
Assistant Treasurer
Kenneth G. Hochman
Immediate Past Chair
Lauren B. Rock
President and CEO

DIRECTORS
Terry Adelman
Bette G. Braff
Stuart A. Gertman
Gerald W. Goldberg*
Harley I. Gross*
Barbara Bellin Janovitz
Lawrence Kadis*
Richard Kaplan
Edith D. Miller
Elmer I. Pauli**
Elaine H. Rocker*
Faye Sholiton
Hal Uhrman
Margo Vinney
Steven S. Willensky

Montefiore Representative
Darrell A. Young*

Montefiore Housing Corporation Board of Directors

2012–2013 OFFICERS
Robert M. Lustig
Chair
David R. Hexter
Vice Chair
Scott H. Polster
Vice Chair
Daniel E. Rocker, DDS
Secretary
Bradley Sherman
Assistant Secretary
Alan B. Blumenthal
Treasurer
Harvey A. Siegel
Assistant Treasurer
Ben Sheridan
Immediate Past Chair
Lauren B. Rock
President and CEO

DIRECTORS
Irv Berliner
Melissa M. Davis
Jill K. Frankel
Jacqueline W. Goler
Joseph D. Greenberg
Harley I. Gross*
Andrew W. Hoffmann
Foundation Board Representative
Lawrence A. Mack*
F. Howard Mandel
Ilene B. McMullen
David B. Orlean
Carol Pauli
Ellen R. Ticktin
Darrell A. Young*
Terry Young
Steven S. Willensky

Montefiore Auxiliary Advisory Board

2012–2013
Rhoda Seifert
President
Marilyn Weinberg
Executive Vice President
Rhoda Seifert
Fundraising Chair
Adele Ack
Assistant Finance Chair
Marilyn Weinberg
Membership Chair
Peggy Behrens
Program Co-Chair
Darla Gordon,
Program Co-Chair
Sara Lee Schumer
Resident Services Chair
Claire Nash
Recording Secretary
Shirley Basch
Corresponding Secretary
Alice Sayre
Parliamentarian

Executive Board
2011–2013
Renée Aronoff
Clair Barkley
Shirley Basch
Betty Blumenthal
Lawrence Chazin
Heidi Dolin
Joyce Ecker
Audrey Frank
Alice Meckler
Rita Miller
Gloria Newman
Mickey Roberts
Cissy Rubin
Joan Schneider
Gloria Sloan
Shirley Wachsberger
Anita Weinberg
Joan Weintraub

Montefiore Administrative Council

2012–2013
Lauren B. Rock
President and CEO
Sharon Castro
Executive Assistant
Beverly Gans
VP, Foundation
Susan Lieberman
Director of Marketing & PR
Evan Lubline
Administrator, The Weils
Regina Prosser
VP, Clinical Services
Carol Weiss
VP, Human Resources & Planning
Mark Weiss
VP, Administrator & CFO

Montefiore Leadership Team

Rabbi Joel Chazin
Director of Religious Services
Brenda Danzig
Director of Homecare Services
Shari Heimberger
Controller
Althea Johnson
Director of Human Resources
Mary Jane Klarich
Nurse Manager, Rehab Pavilion
The Weils
Diane Korman
Director of Vinney Hospice & Palliative Care
Michael Manista
General Manager, Dining Services
Jane McCaskie
Wellness Manager, The Weils
Barbara Messinger-Rapport, M.D.
Medical Director
LaTesha Myers-Hudson
Director of Nursing, Long-Term Care
Marge Roberts-Brown
Director of Post Hospital Services and Programming
Jack Schoenbeck
Director of Facility Operations
Adrienne Shimel
Director of Rehabilitation Services
### Montefiore Partnerships and Affiliations

- Alzheimer’s Association
- Association of Jewish Aging Services (AJAS)
- Bryant & Stratton College
- Case Western Reserve University
- Cuyahoga East Vocational Education Consortium (CEVEC)
- Cleveland Clinic
- Cleveland Foundation
- Cleveland State University
- CleveMed
- Cuyahoga Community College
- Euclid Hospital
- Health Aid of Ohio
- Hillcrest Hospital
- Hondros College
- Jewish Federation of Cleveland
- John Carroll University
- LeadingAge
- LeadingAge Ohio
- Malone College
- Morrison Healthcare Food Services
- Mt. Sinai Health Care Foundation
- National Council of State Nursing Boards
- National Hospice & Palliative Care Organization
- Ohio Assisted Living Association
- Ohio Council for Home Care
- Ohio University Academic Outreach
- Philips Lifeline Medical Alert Service
- Precision Orthopedics
- Talk of the Town
- University Hospitals
- University Hospitals – Geriatric Resource Nurse Program
- University Hospitals Urology Institute
- Western Reserve Area on Aging (WRAA)

### Programs and Services

#### MONTEFIORE

- **Post-Hospital Care**
  - 216.910.2202
- **Long-Term Care**
  - 216.910.2202
- **Memory Care**
  - 216.910.2202
- **Palliative Care Consult Service**
  - 216.910.2642
- **Hospice Services**
  - 216.910.2650
- **Outpatient Therapy**
  - 216.910.2701
- **At-Home Sleep Apnea Testing and Therapy Program**
  - 216.910.2540
- **Wheelchair Clinic**
  - 216.910.2701

#### THE WEILS

- **Assisted Living and Memory Care**
  - 440.543.4221
- **Post-Hospital Care and Outpatient Therapy**
  - 440.996.0511

#### COMMUNITY SERVICES

- **Home Health Care and Private Duty**
  - 216.910.2487
- **Palliative Care Consult Service**
  - 216.910.2642
- **Hospice Services**
  - 216.910.2650

### Montefiore

- One David N. Myers Parkway
- Beachwood, Ohio 44122
- 216.360.9080
- Fax: 216.910.2699
- montefiorecare.org

### The Weils

- 16695 Chillicothe Road
- Chagrin Falls, Ohio 44023
- 440.543.4221
- Fax: 440.543.1232
- theweils.org